

# Integrating Asset Management Principals to Emergency Preparedness: A Risk and Resilience-Based Management Approach to Infrastructure Assets

Presenter:

Kevin Slaven, CRL, CPM  
– Senior Consultant



# Agenda

- What is **Resilience**?
- Why a Resilience Strategy Based Approach to Risk Management?
- How to Merge Vulnerability Assessment and Asset Management Disciplines?
- What is the Financial ROI and How to Fund These Measures?
- Questions

# Resilience: One Definition

Resilience is the capacity of individuals, communities, institutions, businesses, and systems to survive, adapt, and grow no matter what kinds of chronic stresses and acute shocks they experience  
*(Rockefeller Foundation)*

# Need for Resilience Strategy Based Approach



## ENVIRONMENTAL BUSINESS JOURNAL®

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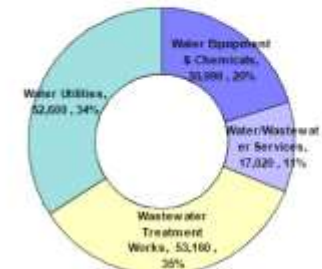
The U.S. Water Industry 2013

Environmental Business International, Inc.

### U.S. WATER INDUSTRY CONTINUES TO STRUGGLE WITH INFRASTRUCTURE FUNDING GAP

**W**ater: Can't live without it. Can't pay for it. An exaggeration, of course, but if there is any one trend in the water industry that stands out, at least in the United States, it's the ongoing gap between the maintenance and rehabilitation needs of drinking-water and wastewater infrastructure and the abil-

The U.S. Water Industry in 2013 (\$mil)

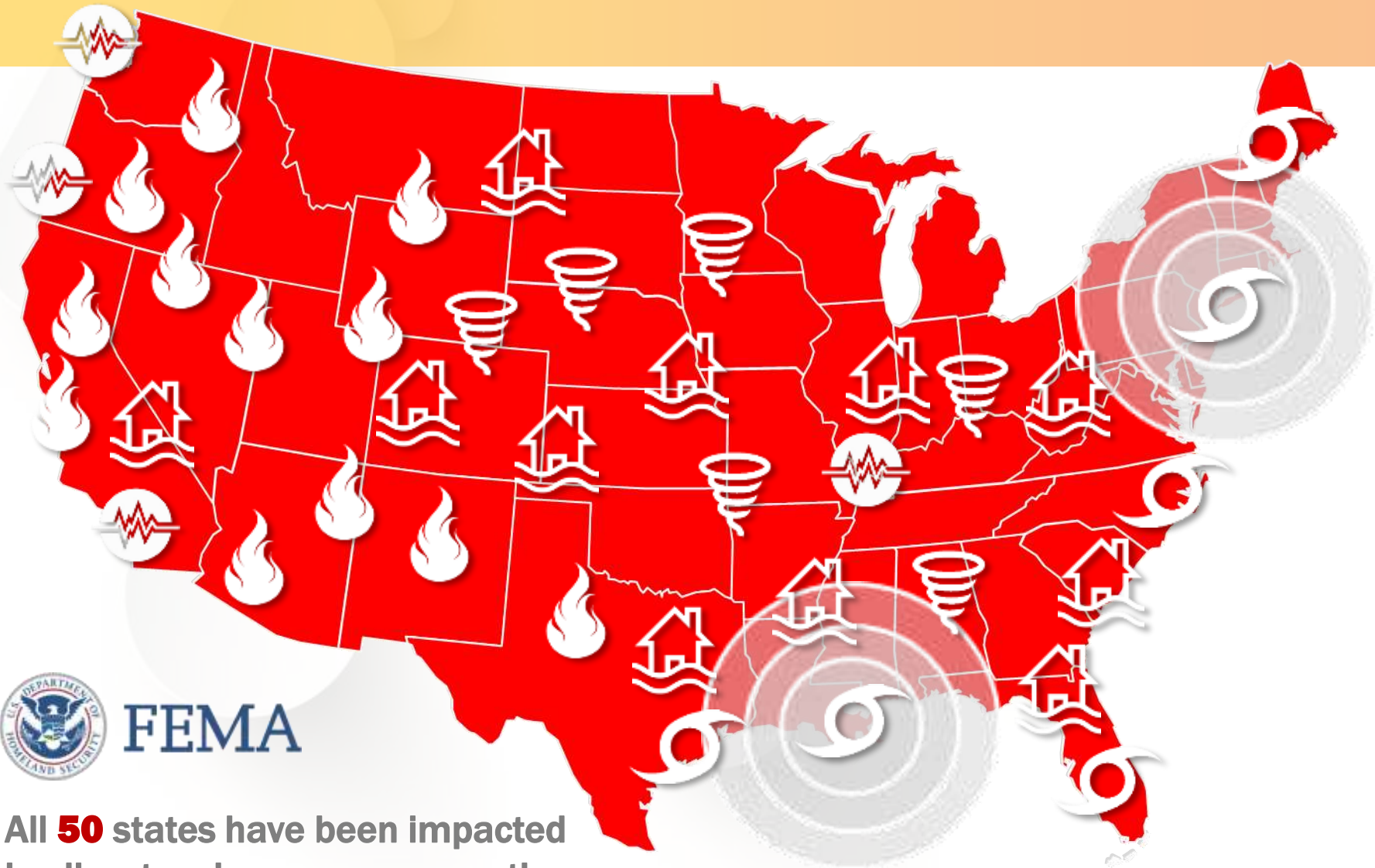


Source: Environmental Business International, Inc.

# Natural Hazards



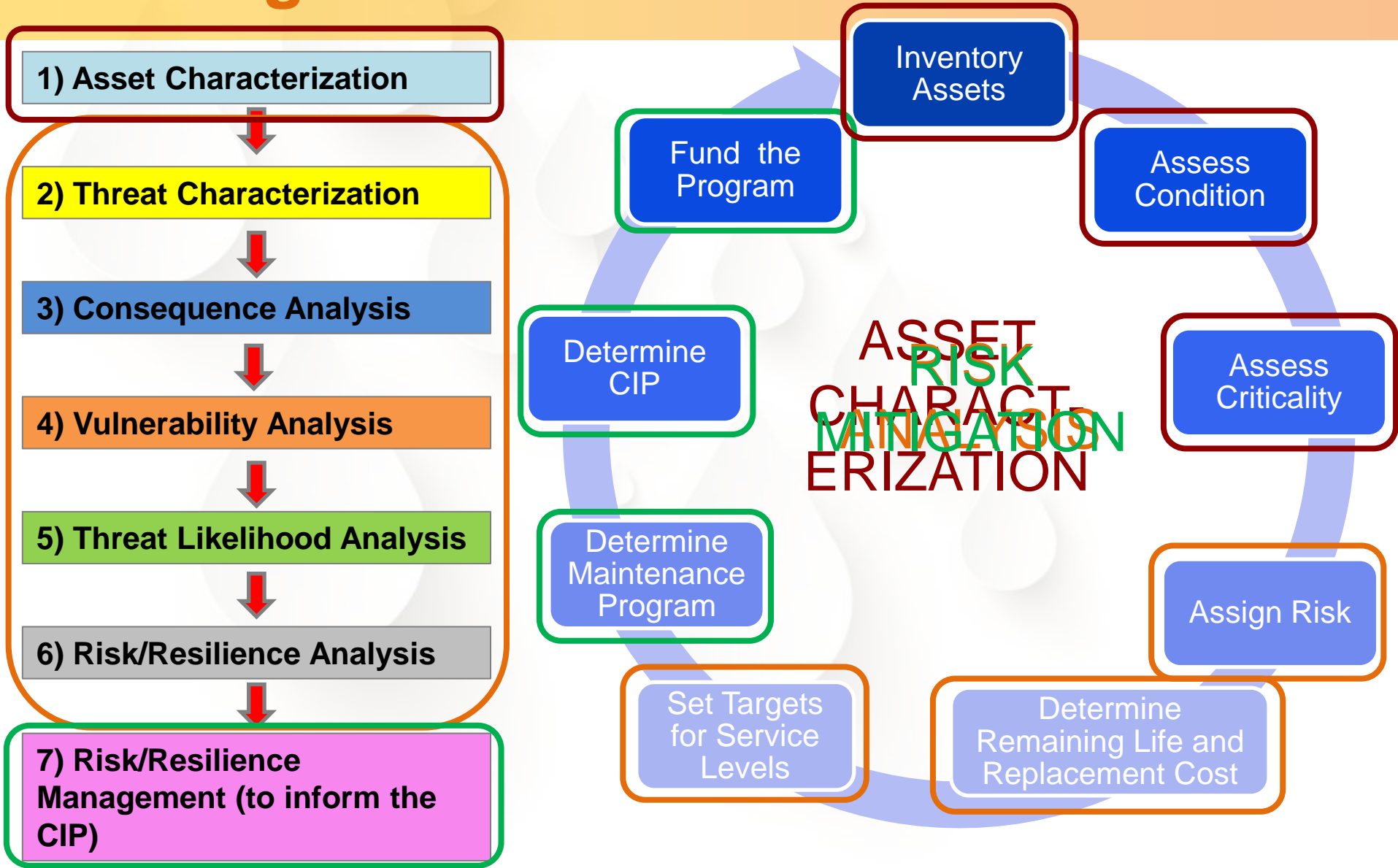
# Declared U.S. Disasters Since 2011



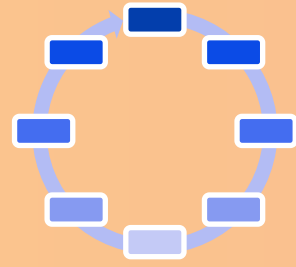
FEMA

All **50** states have been impacted by disasters in one way or another

# Resilience Strategy Based Risk Management – VA + RBAM



# Asset Characterization: Asset Attribute Data Categories



## Physical Attributes:

- Facility ID
- Asset ID
- Asset Name
- Asset Type
- Capacity/Size
- Etc.

## Financial Attributes:

- Install Date
- Install Cost
- Replace Cost
- Estimated Useful Life

## Location Attributes:

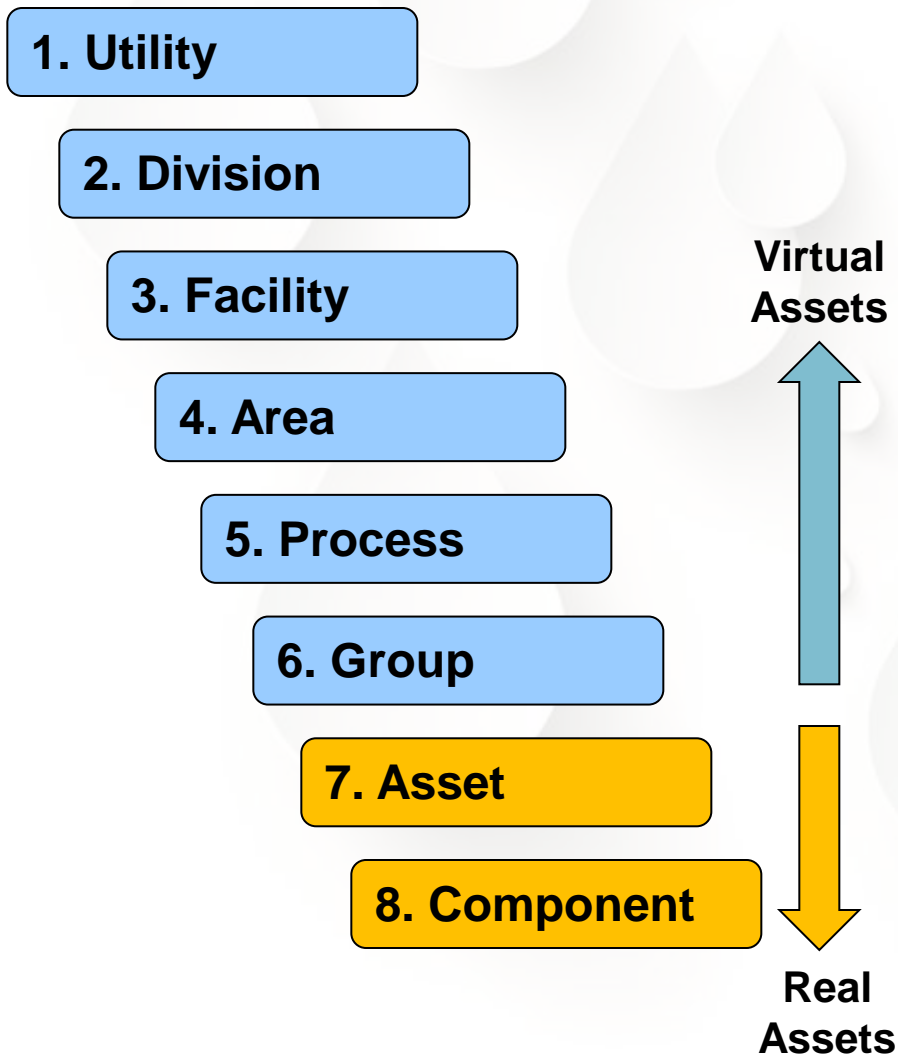
- Asset Location
- Community
- Watershed

## Asset Management Attributes:

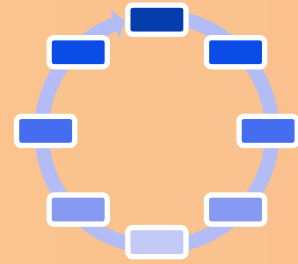
- Physical Condition
- Performance Condition
- Consequence of Failure
- Risk



# Typical “Parent-Child” Asset Hierarchy



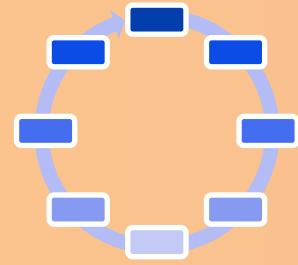
- **Levels:** varies with utility size and complexity.
- **Virtual Assets:** performance and cost centers for reporting.
- **Real Assets:** maintenance work orders are written here.
- **Components:** optional - depends on CMMS capabilities.



# Condition Based Probability of Failure & Vulnerability

| Condition Type | Failure Mode     | Description  | Assessment Method               |
|----------------|------------------|--|---------------------------------|
| Performance    | Capacity         | Does not meet demand (flow, loading, storage volume, etc.)   | Test or Desktop                 |
|                | Level of Service | Does not meet functional needs (regulatory permits, customer commitments)                                    | Desktop                         |
|                | Efficiency       | Not lowest cost alternative (labor, maintenance, obsolescence)   | Desktop                         |
| Physical       | Mortality        | Current state of repair and operation as influenced by age, historical maintenance and operating environment | Test, Visual, Desktop, Modeling |

# Condition Assessment Methods:



- **Desktop Assessment:** Considers operating data, maintenance history, staff knowledge, current needs, future needs and industry standards.
- **Visual Assessment:** Uses a set of standard criteria specific to the type of asset. Results in a comparative ranking of assets on a standard scale (e.g. 1-best to 5-worst). Most effective when applied against a broad asset base with a large quantity of assets.
- **Testing:** Uses industry accepted methods. Examples include: capacity test and advanced condition testing. Performed on individual assets. Provides an absolute ranking for asset condition. Results can be expressed on a standard scale. Some tests are “failure finding” – not condition assessment.

# Condition Assessment by Asset Type: Stormwater, Wastewater, Vertical, Horizontal

- Define Condition Scoring Criteria for Physical and Performance
  - Pipe/Culvert/Outfall
    - Structural, Erosion, Trash, Sedimentation, Odor, Algae, Etc...

| Pipes / Culverts / Outfalls | 1  | 2   | 3  | 4   | 5  |
|-----------------------------|--|---|--|---|--|
| Structural (PACP)           | None (no/minor defects, failure is unlikely) | Slight (minor defects, pipe is unlikely to fail for 20+ years)                  | Moderate (has moderate defects and will likely fail in the next 10 - 20 years)                             | Severe (has severe defects and will likely fail in the next 5 - 10 years)                                   | Failure (has failed or will likely fail in the next few years) |
| Erosion                     | None (No erosion near barrel observed)       | Slight (Slight erosion near barrel, no imminent concern on condition of barrel) | Moderate (noticeable erosion near barrel that could lead to future collapse or pipe failure)               | Severe (severe erosion/undercutting around barrel, collapse or failure could occur)                         | Failure  |
| Trash                       | None (No trash or debris present)            | Slight (Limited trash and/or debris present)                                    | Moderate (Trash and/or debris present, but will not cause flooding or inhibit O&M or emergency operations) | Severe (Trash and/or debris present that will likely cause flooding or inhibit O&M or emergency operations) | Failure  |
|                             | None (No sedimentation)                      | Slight (Limited   | Moderate (Sedimentation present, but will not cause flooding or inhibit O&M or emergency                   | Severe (Sedimentation present that will likely cause flooding or inhibit O&M or emergency                   |  |

# Field Data Collection

**MOTOROLA**

Worksheet 2

**OUTFALL INFORMATION** Show

**PHYSICAL ATTRIBUTES** Show

**CONDITION ASSESSMENT** Show

**DEFECT SEVERITY/CRITICALITY** Hide

| Pipe Severity* | Headwall Defect Severity* | Discharge Pool Defect Severity* |
|----------------|---------------------------|---------------------------------|
| Moderate ?     | Failed/Near Fail ?        | Failed/Near Fail ?              |

**Pipe Criticality\*** Describe Why (When Important/Critical)

Important ?

**Headwall Criticality\*** Describe Why (When Important/Critical)

Select ?

**Streambank/Pool Criticality\*** Describe Why (When Important/Critical)

Select ?

4:35

# Visual Condition – Score 1



- Equipment & Ancillary Items
  - Like new with tag

## Equipment

- Equipment appears new with factory applied painting/coating, which is not corroded or degraded by UV exposure.
- Equipment is not leaking nor showing any evidence of historic leaks.
- Equipment does not exhibit any vibration or noise outside of normal operating levels.
- Equipment pedestals and mounting equipment are not damaged in any way.
- Equipment appears to be well maintained with no evidence of rehabilitation/overhaul. Note whether grease fittings appear used, filters are replaced regularly, etc.
- Equipment is in the beginning part of its estimated useful life and no rehabilitation or renewal actions are required.

# Visual Physical Condition – Score 2



- Equipment & Ancillary Items
  - Older equipment
  - Little to no signs of wear and/or degradation

## Equipment

- Equipment looks relatively new, may have been repainted since installation.
- Equipment may have some minor surface corrosion or UV degradation (<10% of surfaces).
- Equipment is not leaking but may have evidence of historic leaks.
- Equipment may exhibit very little vibration or noise outside of normal operating levels.
- Equipment pedestals and supports are not damaged and have little to no surface corrosion (<10% or surface).
- Equipment appears to be well maintained. Equipment may have recently undergone rehabilitation/overhaul. Note whether grease fittings appear used, filters are replaced regularly, etc.

# Visual Physical Condition – Score 3



- Equipment & Ancillary Items
  - Older equipment
  - Visible signs of wear and/or degradation

## Equipment:

- Equipment may have surface corrosion or UV degradation (<50% of surface) and is in need of painting/coating.
- Equipment may have minor leaks (visible slow drip at connections only - not from holes or other damage) or evidence of historic similar leaks.
- Equipment may exhibit moderate vibration or noise outside of normal operating levels (equipment feels and sounds rough - need to discuss with O&M staff).
- Equipment pedestals and supports may have surface cracking, grout loosening, etc (no through cracks) and/or surface corrosion (<50% of surface).
- Equipment appears to require routine or preventative maintenance of normal wear items (e.g. lubrication, belts, gaskets, seals, etc).
- Equipment is approaching the end of its estimated useful life and will need moderate renewal or rehabilitation in near term.



# Visual Physical Condition – Score 4



## Equipment & Ancillary Items

- Older equipment
- Excessive wear and/or degradation
- Near end of “useful” life

### Equipment

- Equipment has extensive surface corrosion or UV degradation (>50% of surface area) and/or evidence of structural corrosion (1 location).
- Equipment has heavy leakage at gaskets/connections (steady stream) and/or there is evidence of current or previous leakage from holes or other failure (1 location).
- Equipment exhibits excessive vibration or noise outside of normal operating levels with evidence of nonstructural damage resulting from excessive vibration (loose guards, connections, etc) - need to discuss with O&M staff.
- Equipment concrete pedestals have 50%-75% surface cracking and/or are cracked through (<25% of pedestal) and/or steel supports are damaged (<25% of steel supports with structural corrosion, missing/broken anchors or other similar damage).

# Visual Physical Condition – Score 5



- Equipment & Ancillary Items
  - Older equipment
  - Excessive wear and/or degradation
  - At end of “useful” life

## Equipment

- Equipment has extensive and heavy surface corrosion or UV degradation (>75% of surface area) and/or evidence of structural corrosion (2 or more locations).
- Equipment has heavy leakage at gaskets/connections (steady stream) and/or there is evidence of current or previous leakage from holes or other failure (2 or more locations).
- Equipment exhibits excessive vibration or noise outside of normal operating levels (evidence of structural damage resulting from excessive vibration - need to discuss with O&M staff).
- Equipment pedestals and/or supports are heavily damaged (>25% of concrete pedestal cracked through with loose or missing pieces), (>25% of steel supports with structural corrosion, missing/broken anchors or other similar damage).
- Equipment appears inoperable in current state - need to discuss with O&M staff.
- Equipment has exceeded its estimated useful life.

# Likelihood of Failure (LOF)

## Approaches

### 1. Weighted scores:

- Define failure criteria (based on generic break stats), weights; calculate score

### 2. Multivariable Regression Model:

- Run descriptive statistics, calibrate and validate regression model that takes all failure factors into account at once.

Example of Weighted Scores at Cohort Level for Pipe Breaks

| Criteria                            | Weight | Score 1 | Score 3      | Score 5 |
|-------------------------------------|--------|---------|--------------|---------|
| Pipe Age (install date)             | 60%    | > 2000  | 1970 to 1999 | <1969   |
| Break Rate by Cohort brks/100 mi/yr | 30%    | < 10    | 10 to 20     | >20     |
| Soils (Agressiveness)               | 10%    | No      | N/A          | Yes     |

## Data Requirements/Tools

For both approaches: pipe level

### 1. Weighted scores:

- Some knowledge of failure factors
- Weights from general break statistics
- GIS or Excel

### 2. Multivariable regression:

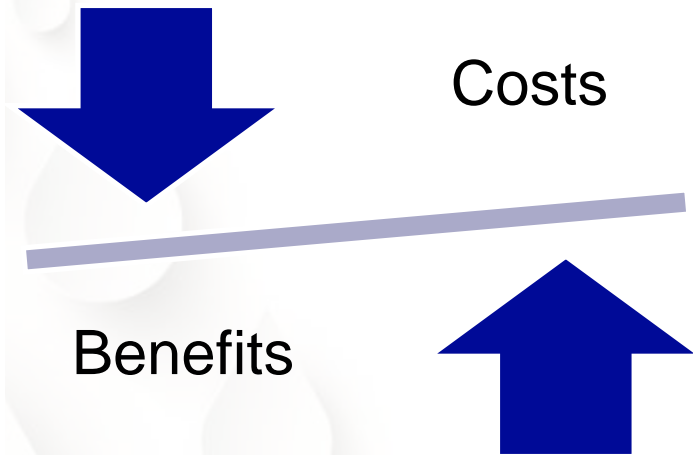
- Pipe and environmental data Active (ACT) and Abandoned (ABN) pipes
- Breaks assigned to (ACT and ABN) pipes
- Statistical model

Example of Regression Model Output Results

| FeatID  | NB BRKS | YOI  | DIAM | SOIL | L      | COMMENTS         | LOF     | LOF        |
|---------|---------|------|------|------|--------|------------------|---------|------------|
| 439406  | 0       | 1960 | 12   | BAD  | 0.001  | SAME CO-VARIATES | 0.00012 | SAME LOF   |
| 5020359 | 0       | 1960 | 12   | BAD  | 0.0011 | SAME CO-VARIATES | 0.00012 | SAME LOF   |
| 414765  | 1       | 1960 | 12   | BAD  | 0.0314 | MORE BREAKS      | 0.01604 | HIGHER LOF |
| 423809  | 0       | 1960 | 12   | BAD  | 0.0319 |                  | 0.00135 |            |
| 396706  | 2       | 1948 | 6    | BAD  | 0.0612 | OLDER            | 0.08651 | HIGHER LOF |
| 379035  | 2       | 1967 | 6    | BAD  | 0.0643 |                  | 0.04741 |            |
| 438274  | 1       | 1953 | 4    | BAD  | 0.0048 | SMALLER DIAM     | 0.00544 | HIGHER LOF |
| 448483  | 1       | 1954 | 8    | BAD  | 0.0044 |                  | 0.00384 |            |
| 389358  | 1       | 1972 | 12   | BAD  | 0.1847 | WORSE SOIL       | 0.05209 | HIGHER LOF |
| 433341  | 1       | 1973 | 12   | GOOD | 0.1924 |                  | 0.01721 |            |
| 379182  | 0       | 1960 | 12   | 4    | 0.27   | LONGER           | 0.00757 | HIGHER LOF |
| 447565  | 0       | 1960 | 12   | 4    | 0.0137 |                  | 0.00071 |            |

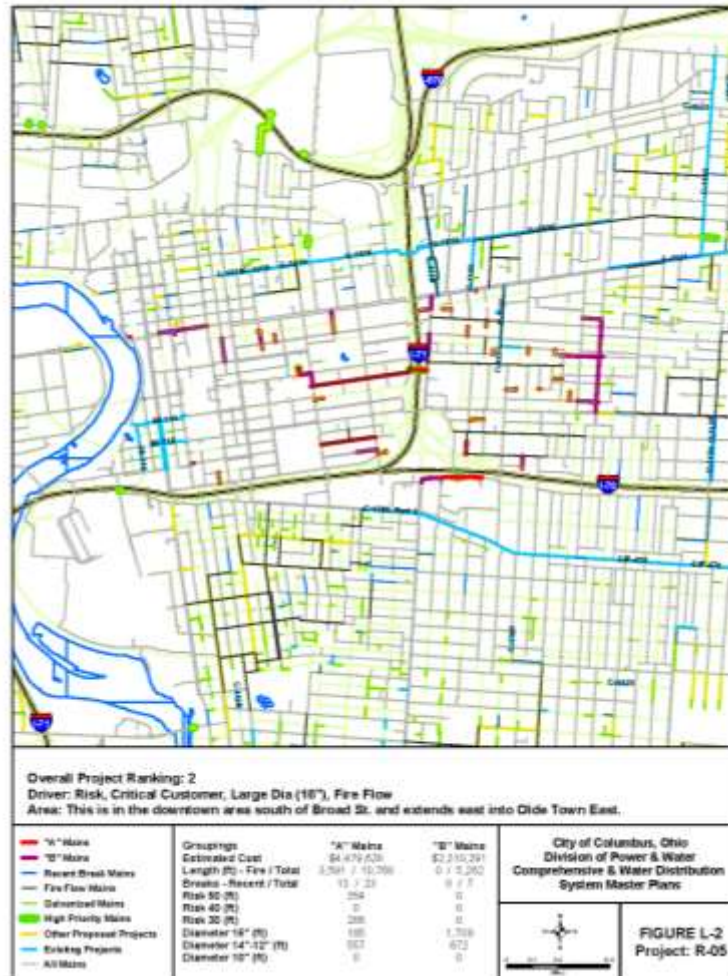
# Likelihood of Failure (LOF)

- **Plus**
  1. **Weighted scores:**
    - Breaks do not need to be assigned to pipes; take break info from break reports
  2. **Multivariable regression:**
    - No guessing (the model decides how much of a role a factor plays), more differentiation, more precise and reliable, no counting factors twice
- **Minus**
  1. **Weighted scores:**
    - Failure factors, weights assumed; could be questionable
    - Risk of redundancy
    - Little differentiation
  2. **Multivariable regression:**
    - Data available and thoroughly cleaned up
    - Preliminary statistics and expertise to calibrate model
    - Data collection and structure may need to change (also a plus!)



# Visualization

All results at the pipe level (LOF, COF, STP) can be visualized on a map or GIS if utility has GIS and pipes are identified in a GIS layer



# What data could be used to define Likelihood of Failure (LOF) score?

- **Operations/hydraulic**

- hydraulic capacity
- I/I
- pressure
- service points
- consumption
- Leaks

- **Service**

- customers criticality
- complaints (backups, frequency of construction projects)
- planned work for water lines or pavement

- **Cost**

- repair (from basic to very advanced if indirect and social costs included)
- rehabilitation
- replacement

- **Environmental/location**

- soil
- traffic
- population density/construction
- sensitive targets (rail track, subway entrance, tunnel)

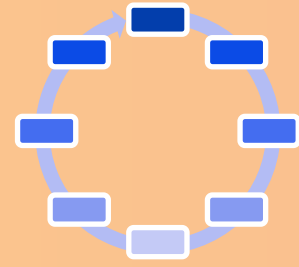
- **Pipes**

- material
- diameter
- year of Installation
- year of Abandonment
- Length

- **Collapses**

- type
- date
- pipe





# Consequences: Triple Bottom Line & VA Analyses



- Revenue Loss
- Repair/Replacement Cost
- Work-around Cost



- Injuries
- Deaths
- Regional economic loss



- Non-compliance
- Cleanup

# Consequence of Failure (COF)

- **Approaches**

1. **Weighted scores:**
  - Define COF criteria
  - Assign weight ( $w_i$ ) to each criterion
  - Calculate COF score =  $\text{Sum}(w_i \times \text{COF}_i)$
2. **Monetized:**
  - Same but criteria are monetized



Triple Bottom Line Approach for Criteria Selection

## Example Monetized Criteria

| Magnitude Ranges for Triple Bottom Line Analysis |  |                                   |                 |                  |           |
|--|--|-----------------------------------|-----------------|------------------|-----------|
| Criteria Category                                | Criteria   | Low                               | Moderate        | High             | Very High |
| Economic   | Asset Repair Costs   | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Emergency Repair Costs   | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Asset Replacement Costs  | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Property Damage  | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Operational Losses (lost revenue, exporting to other facilities) | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Administrative and Legal Costs of Damage Settlements             | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
|  | Consultant/ Engineering Services                                 | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
| Environmental                                    | Permit Violation   | do not apply to permit violations |                 |                  | yes       |
|  | Environmental Regulatory Fine for Spills or Releases             | <\$20K                            | \$20K - <\$100K | \$100K - <\$500K | >\$500K   |
| Social   | Disruption of Service  | do not apply to safety            |                 |                  | yes       |
|  | Safety- Public and CWV staff                                     | do not apply to safety            |                 |                  | yes       |

- **Data**

## Requirements/Tools

### Pipe level

1. **Weighted scores and Decision Tree:**

- Impact criteria data
- Excel/GIS

2. **Monetized:**

- Same
- Cost history



# Consequence of Failure (COF)

- **Plus**

Both:

- Can be computed in excel or GIS
- Incremental: start with simple data and scores and build from there over time

1. **Weighted scores:**

- Easy to start

2. **Monetized:**

- Better differentiation
- Real cost of collapse

- **Minus**

Both: Difficult to evaluate social and indirect impact

1. **Weighted scores:**

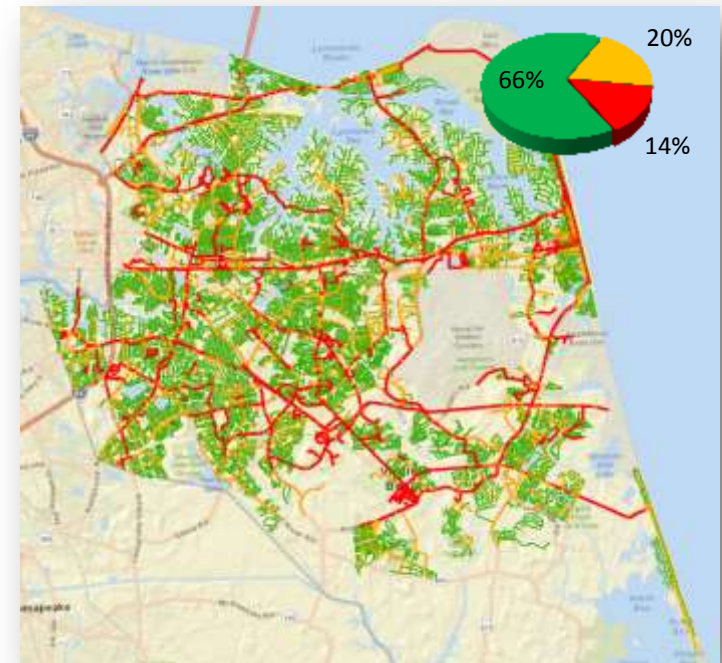
- Poor differentiation
- $1 \times 100 = 10 \times 10$

2. **Monetized:**

- Can be difficult to put price tag even on direct cost

COF

■ 1 - Low   ■ 2 - Medium   ■ 3 - High



# What data could be used to define Consequence of Failure (COF) score?

- **Operations/hydraulic**

- hydraulic capacity
- I/I
- pressure
- service points
- consumption
- leaks

- **Service**

- customers criticality
- complaints (backups, frequency of construction projects)
- planned work for water lines or pavement

- **Cost**

- repair (from basic to very advanced if indirect and social costs included)
- rehabilitation
- replacement

- **Environmental/location**

- soil
- traffic
- population density/construction
- sensitive targets (rail track, subway entrance, tunnel)

- **Pipes**

- material
- diameter
- year of Installation
- year of Abandonment
- Length

- **Collapses**

- type
- date
- pipe

# Risk Analysis – Threat Likelihood



# Risk (R) Analysis – Different Definitions



$$R = C \times V \times T$$

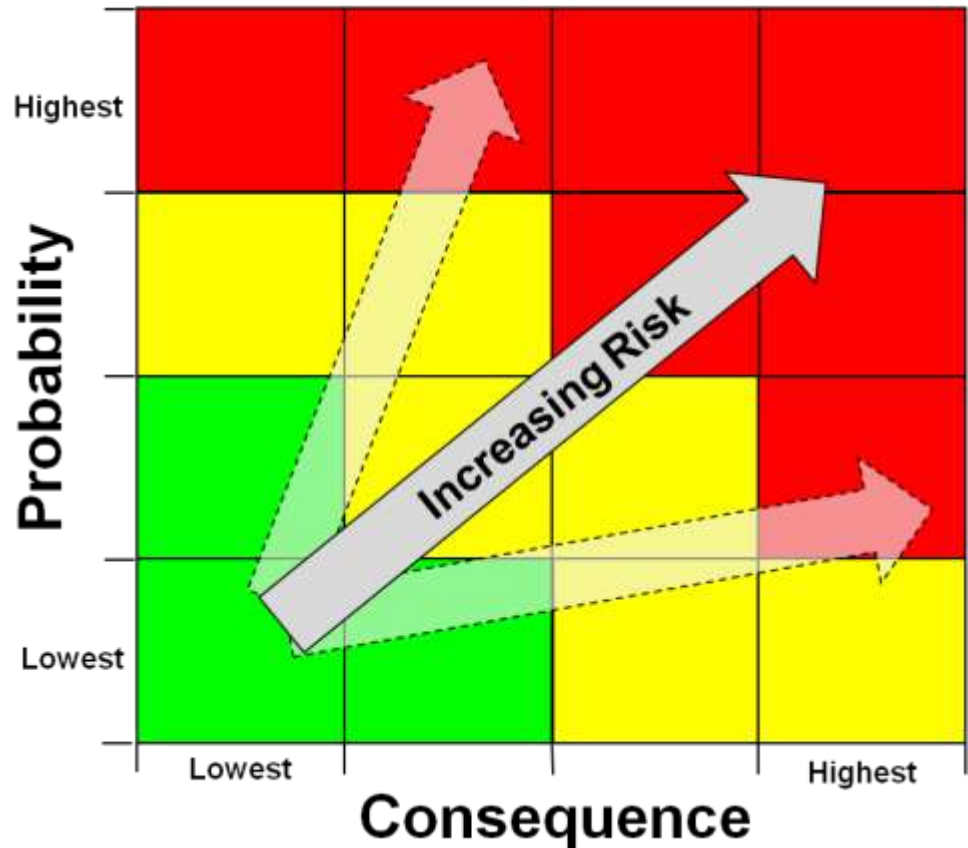
Where:

**C** = Consequences

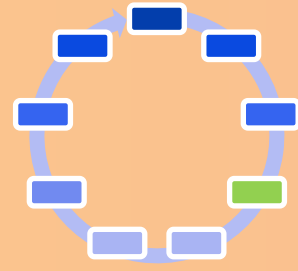
**V** = Vulnerability

**T** = Threat likelihood

$$R = \text{Probability} * \text{Consequence}$$



# Assign Risk: Risk Supports Optimization of Capital Improvement Programs



$$\text{Probability of Failure} \times \text{Consequence of Failure} \times \text{Redundancy Factor} = \text{Risk Score}$$

## Failure Mode

- Mortality
- Level of Service
- Capacity
- Efficiency

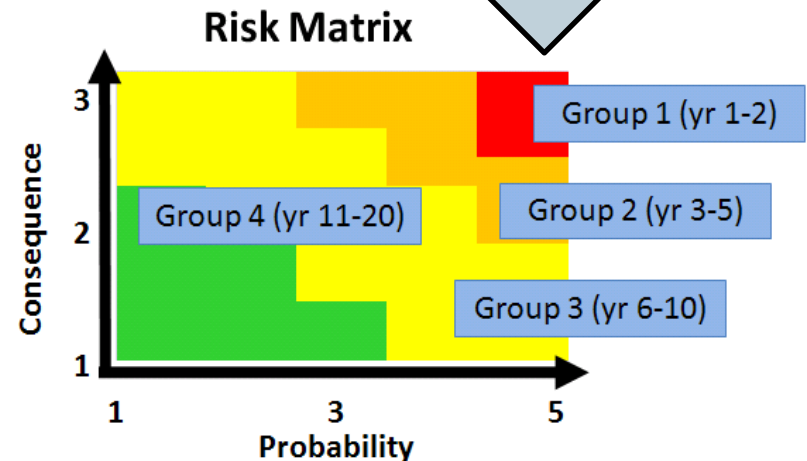
## Consequence

- Economic
- Social / Safety
- Environmental

**TBL: Triple Bottom Line**

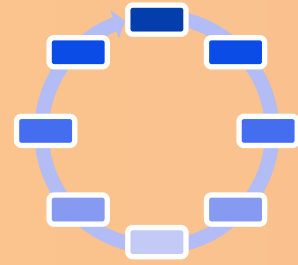
**Redundancy Factor**

**Risk Score**

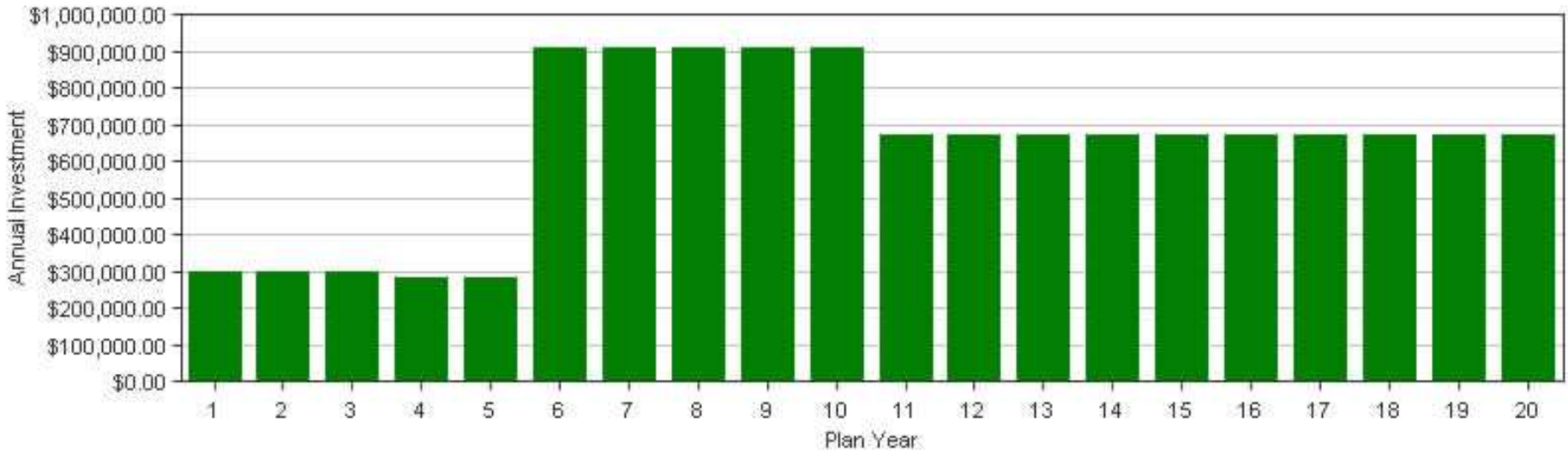


**“Right projects at the right time”**

# Remaining Life and Replacement Cost

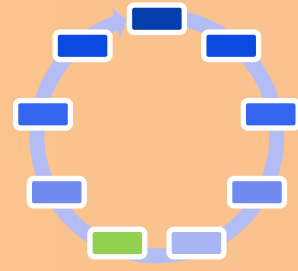


- Remaining Life
- Cost (Replacement, Rehabilitation, and Maintenance)

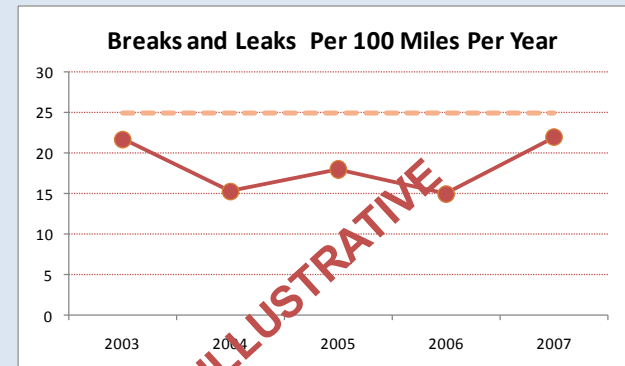


# Set Targets for Service Levels:

## Build Transparency and Stakeholder Relationships



| SL Category      | Water   | Wastewater  |
|------------------|---|---|
| Reliability      | <ul style="list-style-type: none"><li>•water main breaks</li><li>•unaccounted for water</li><li>•worst served customers</li></ul> | <ul style="list-style-type: none"><li>•sewer blockages / collapses</li><li>•SSOs / CSOs</li><li>•spills / backups</li></ul> |
| Quality          | <ul style="list-style-type: none"><li>• customer complaints (pressure, taste/odor, color)</li></ul>                               | <ul style="list-style-type: none"><li>•odor complaints from plants pump stations, and WWTPs</li></ul>                       |
| Customer Service | <ul style="list-style-type: none"><li>•outage response</li><li>•call enter performance</li></ul>                                  | <ul style="list-style-type: none"><li>•event response</li><li>•call enter performance</li></ul>                             |
| Regulatory       | <ul style="list-style-type: none"><li>•water quality compliance</li></ul>   | <ul style="list-style-type: none"><li>•discharge permit compliance</li></ul>  |



### Current Performance Trends and Issues

- Stable performance driven by rehabilitation and renewal program of 100 miles per year.
- Continued focus on oldest cast iron pipe and worst served areas.
- 2007 performance impacted by spike of 75 third party damage incidents during downtown light rail construction .

# What Are Service Levels?

- **A commitment** to deliver a specified level of service, and quality to customers and stakeholders
- **A mechanism** to communicate and report performance results, focus organizational efforts, and prioritize investments
- **The linkage** between your strategic objectives and operational or tactical objectives



# Service Levels & Performance Measures

## Service Levels

- Externally-driven
- Strategic level
- Contracts/agreements with customers/stakeholders
- Focused on highly visible areas (quality, response, etc.)
- Link the municipality and asset management “charters”



## Performance Measures

- Internally-driven
- Operational and field level
- Translate strategic goals into tactical plans
- Comprehensive tracking of cost, productivity, and performance
- Drive tactical plan implementation

Both are Required for  
Successful Asset Management

# Sample Service Level and Supporting Maintenance Performance Measures

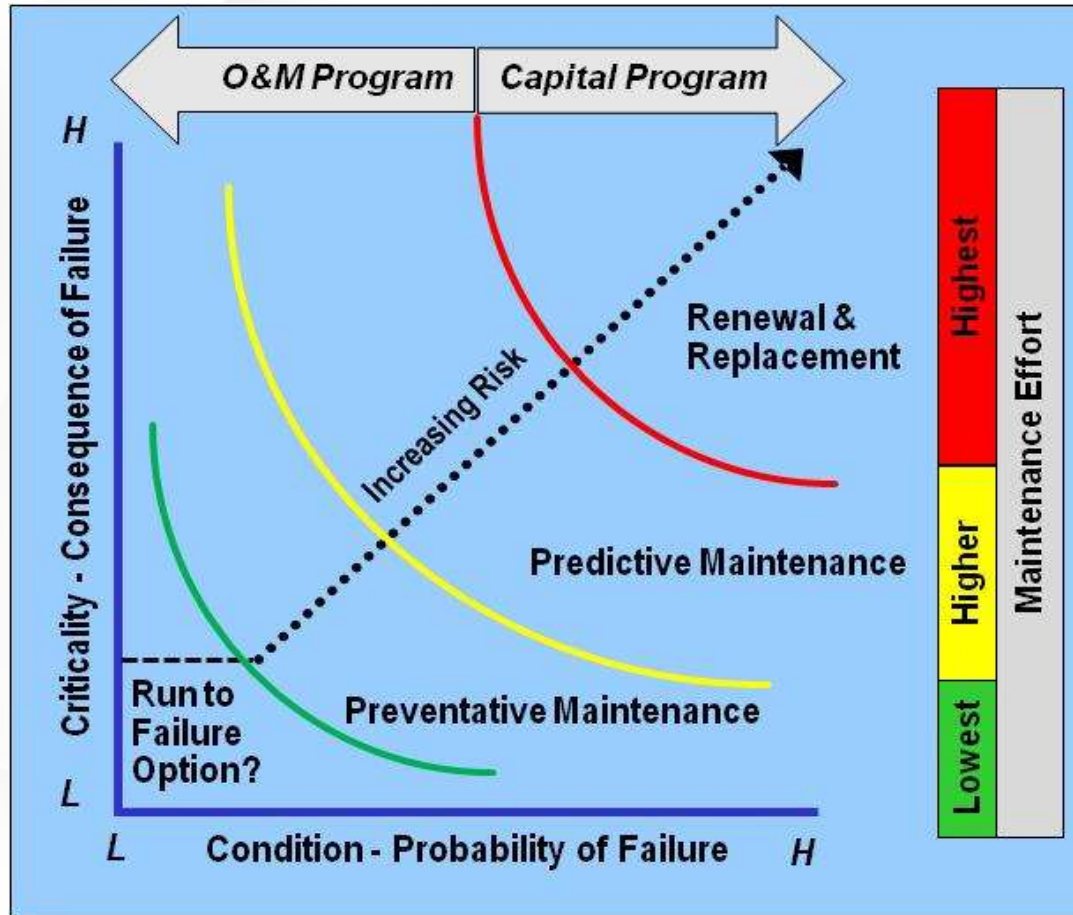
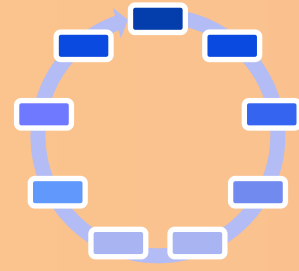
| Strategic Plan Elements |  | LOS Category and Measures   |
|-------------------------|--|---|
| 1                       | Ensure system and asset reliability and minimize interruptions | <b>Wastewater/Stormwater Collection</b> <ul style="list-style-type: none"> <li>• LOS X1 Collapses / Blockages Per 100 Miles</li> <li>• LOS X2 Property Flooding</li> <li>• LOS X3 Discharge Compliance</li> <li>• LOS X4 Event Response Time</li> </ul> |
| 2                       | Provide high quality service and effective response            |   |

## Key Performance Indicators

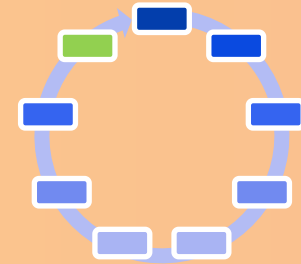
### Operations and Maintenance

- Number of feet of sewer line cleaned
- Number of times assets were inspected
- Ratio of PM/CM work orders
- Work order completion ratio

# Determine CIP and Maintenance Program Risk Assessment Balances Capital with Maintenance



# Fund the Program: Business Cases and TBL / Cost Benefit Analysis Support Funding



### Capital Project Business Case

---

**Project Name:** Upgrade of ~~06/20/2008~~ at the Waterway Estates WWTP

---

**Project Summary Information**

|                                    |                                   |
|------------------------------------|-----------------------------------|
| Project ID / Reference Number: WWT | Date Prepared: April 8, 2008      |
| Project Owner / Sponsor: JCU       | Prepared By: Malcolm Pirnie, Inc. |
| Name: Ven (old: P-8)               | POC:                              |

---

**Primary Focus:**

|   |  |                                       |                                |
|---|--|---------------------------------------|--------------------------------|
| <input checked="" type="checkbox"/> WWT | <input type="checkbox"/> Wastewater PS | <input type="checkbox"/> Collection   | <input type="checkbox"/> Other |
| <input type="checkbox"/> WTP            | <input type="checkbox"/> Water PS      | <input type="checkbox"/> Distribution | <input type="checkbox"/> Other |

---

**List of Assets Involved:**  
Waterway Estates WWTP -

- Bar Screen (Asset ID 118)
- Grit Removal System (new system)

---

**Project Category:**

|  |   |
|--|---|
| <input checked="" type="checkbox"/> Renewal/Rehabilitation/Replacement | <input type="checkbox"/> Growth                                 |
| <input type="checkbox"/> Regulatory Compliance                         | <input checked="" type="checkbox"/> Service Level / Enhancement |
| <input type="checkbox"/> Other   |   |

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**Projected Project Schedule**

|   | Start Date (MM/YYYY) | Finish Date (MM/YYYY) |
|---|----------------------|-----------------------|
| Phase 1 - Project Development                     | 01/2010              | 02/2010               |
| Phase 2 - Procurement / Consultant Selection      | 03/2010              | 06/2010               |
| Phase 3 - Design / Permitting / Acquisition       | 07/2010              | 12/2010               |
| Phase 4 - Construction Bidding / Award            | 01/2011              | 05/2011               |
| Phase 5 - Construction / Commissioning / Handover | 04/2011              | 01/2012               |

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**Project Business Case Analysis**

**Assumptions**

SMB Cost of Capital (%)

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**Review 1**

Project Name: DT - Collection System Rehabilitation

Useful Life:

Criticality Score:

Funding Source:

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**Financial Analysis**

|   | 0    | 1    | 2    | 3    | 4    | TOTAL |
|---|------|------|------|------|------|-------|
| <b>1. Business Administration</b>               |      |      |      |      |      |       |
| Direct Capital Costs                            |      |      |      |      |      | \$ -  |
| Materials for RFP / Dematerialize               |      |      |      |      |      | \$ -  |
| O&M and Other Costs                             |      |      |      |      |      | \$ -  |
| <b>(Flow 1 - If Available)</b>                  |      |      |      |      |      | \$ -  |
| <b>(Flow 2 - If Available)</b>                  |      |      |      |      |      | \$ -  |
| <b>Total</b>                                    | \$ - | \$ - | \$ - | \$ - | \$ - | \$ -  |
| <b>2. Financial Services / Investment</b>       |      |      |      |      |      |       |
| Initial Revenues (i.e. new connection fees)     |      |      |      |      |      | \$ -  |
| Operating Revenues (i.e. monthly revenues/fees) |      |      |      |      |      | \$ -  |
| O&M Savings                                     |      |      |      |      |      | \$ -  |
| Value Prolonged Service                         |      |      |      |      |      | \$ -  |
| Capital Cost Investment (Per \$1 mil.)          |      |      |      |      |      | \$ -  |
| <b>(Flow 1 - If Available)</b>                  |      |      |      |      |      | \$ -  |
| <b>(Flow 2 - If Available)</b>                  |      |      |      |      |      | \$ -  |
| <b>Total</b>                                    | \$ - | \$ - | \$ - | \$ - | \$ - | \$ -  |

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**Financial Metrics**

Non-Discounted ROI (Return on Investment - 10Yr Rate):

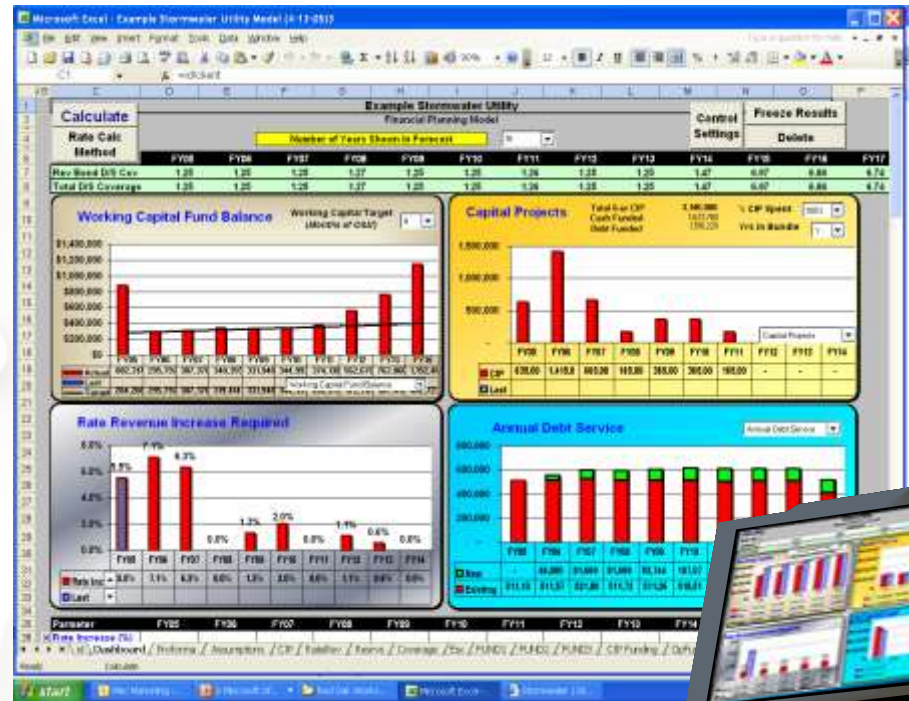
Discounted ROI (Return on Investment - 10Yr Rate):

NPV (Net Present Value):

IRR (Internal Rate of Return):

# Next Steps Upon Program Completion

- Sustainable Financial Projections
  - Capital Prioritization
  - Affordability Analysis
  - Funding Options



**eFORECAST**

Helps Balance Capital Funding and Rate Impacts

# ROI – Asset Management Program Implementation Outcomes

- Quantitative
- Qualitative

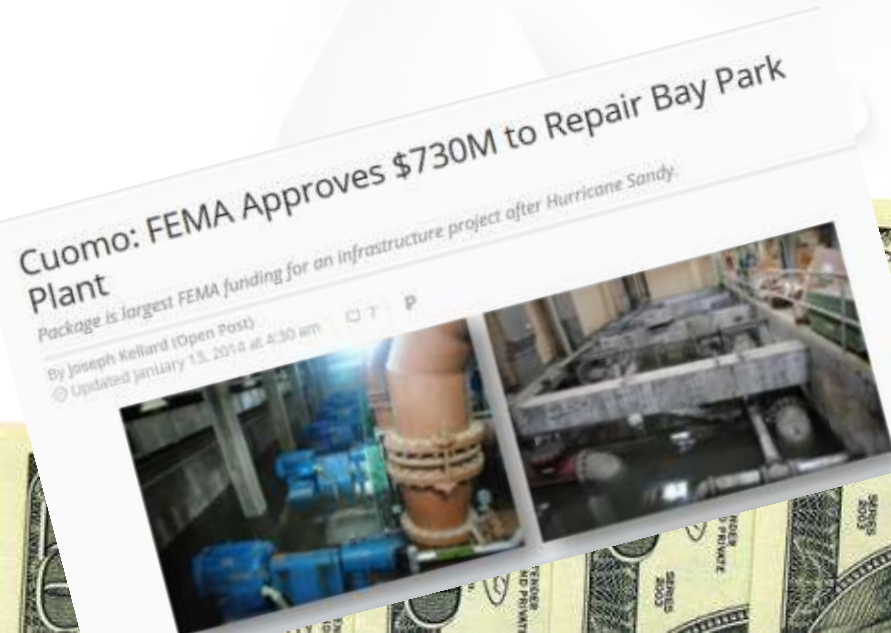


# ROI – Vulnerability Assessment Outcomes



# Numerous Funding Sources

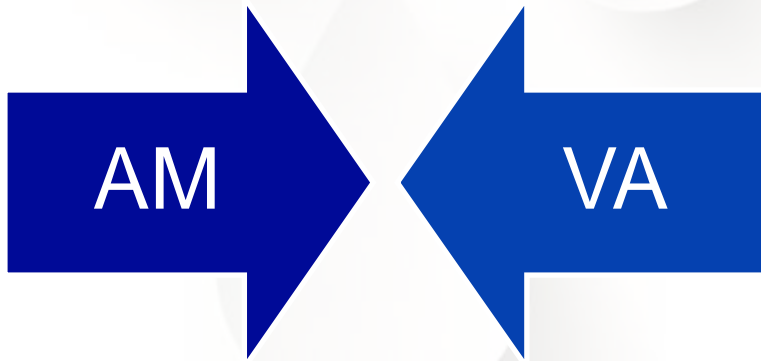
- USDA
- USACE
- FEMA
- EPA
- HUD
- FTA
- State Funds





# A More Holistic Resilience Management Approach

- Understand Internal Risks (Asset Management)
- Understand External Risks (Vulnerability Assessment)
- Holistic Perspective



# The Resiliency Cycle



# THANK YOU

Together we can do a world of good.

**Kevin Slaven, CRL, CPM**

Senior Consultant

Office: (330) 515-5687

E-Mail: [kevin.slaven@arcadis-us.com](mailto:kevin.slaven@arcadis-us.com)

